



NORTH–SOUTH ROAD CORRIDOR *Investment Program*

TRANCHE 4, Sisian-Kajaran section

Procurement/ Selection Procedures

Procurement Planning



Yerevan 2021



NORTH–SOUTH ROAD CORRIDOR Investment Program

Detailed design of construction of Sisian-Kajaran road section has been developed in 2018, on the basis of which the tenders for the construction works and the technical supervision services will be announced by "Road Department" SNCO of the Ministry of Territorial Administration and Infrastructure of the Republic of Armenia.

Road Department has a large experience in organization of the procurement processes are organizing them based on the applicable Guidelines of the Asian Development Bank, World Bank, European Investment Bank, European Bank for Reconstruction and Development and Eurasian Development Bank and other International donor organizations.



NORTH–SOUTH ROAD CORRIDOR Investment Program

Road Department has successful experience of working with different international firms: in construction sector and also consulting firms, providing design and technical supervision services.

Currently, Road Department is working on several ongoing projects on different stages of implementation financed by different donors organizations.

Road Department has successfully implemented various large projects previously covering contracts similar to the envisaged contracts with regard to cost and complexity.

Road Department also responsible for Contract Management of civil works and consulting contracts and has also a project coordinator and manager who will responsible for overall management of the project.



NORTH–SOUTH ROAD CORRIDOR Investment Program

Taking into account the importance of the program and the strategic significance from the point of view of country's social-economic regional development, will be organized the open tenders procedures, which will increase international interest and participation in tenders.

**As a result of the tenders procedures will be signed the contracts, compliant with the FIDIC contracts, which is widely used in international practice and will stipulates clear framework of the rights and responsibilities for the all parties:
the Employer, Contractor and the Supervisor.**



NORTH-SOUTH ROAD CORRIDOR. PROCUREMENT OF WORKS

Major stages of procurement procedure

- *Preparation of Bidding Documents*
- *Evaluation Criteria*
- *Advertisement and Invitation to Bid*
- *Bid Evaluation*
- *Evaluation Report*
- *Recommendation of Award*
- *Award of Contract*



NORTH-SOUTH ROAD CORRIDOR. PROCUREMENT OF WORKS

Publication of Advertisement and Invitation to Bid

The announcement of tenders is made via mandatory and supplementary means of advertisement

Where will be published:

- procurement.am official website of Ministry of Finance of RA
- mtad.am official website of Ministry of Territorial Administration and Infrastructure of RA
- armroad.am official website of "**Road Department**" SNCO
- The announcements also will published in the many other national sources
- Additionally the IFB will shared with different Embassies, to notify any potential companies from their countries.



NORTH-SOUTH ROAD CORRIDOR. PROCUREMENT OF WORKS

Works **bid preparation/submission time**

Days from publication of Advertisement and Invitation to Bid to deadline for submission of bids

◆ **Bids preparation**

Major Works

52 days



NORTH-SOUTH ROAD CORRIDOR. PROCUREMENT OF WORKS

Public opening of bids

- ◆ **Bids received are opened publicly by the Evaluation committee at the time and place indicated in the bidding documents**
- ◆ **Bidders' attendance is encouraged**



NORTH-SOUTH ROAD CORRIDOR. PROCUREMENT OF WORKS

Time Frame:

The evaluation and the award of contract should be completed before the expiration of the bids validity as stipulated in the tender documents.

Confidentiality of Procedure:

After opening of bids no information to non-authorized persons on:

- ◆ **Substance of bid**
- ◆ **Preliminary examination results and status**
- ◆ **Evaluation results and status**
- ◆ **Recommendation of award**



NORTH-SOUTH ROAD CORRIDOR. PROCUREMENT OF WORKS

Main qualification requirements:

- ◆ Experience/Past performance – generally it's mean the similar contracts that have been satisfactorily and substantially completed as a contractor, within the last years
- ◆ Financial Situation/Financial Resources
- ◆ Technical capability - the Participant must demonstrate that it has the key equipment required in the bidding document and also should present written confirmation that all equipment proposed for the Works are in operable condition and functioning properly and will be at the construction site when the relevant activities will be started as it will be described in Work Schedule.
Equipment type and characteristics, also the minimum number required will be specified detailed in the bidding document.



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Main qualification requirements:

◆ **Staff Qualifications – the Participant must demonstrate that it has personnel who meet the requirements specified in the bidding document, such as:**

Contractor Project Manager, Chief Engineer/ Head of Site, Bridge Construction Engineer, Tunnel Construction Engineer, Material and Quality Control Specialist, Environmental, Health and Safety Specialist, Social Specialist, Archaeologist, Quantity Surveyor, Electricity Engineer, Structures Construction Engineer, Highway Construction Engineer, CAD Specialist and others..

All qualification criteria and requirements will be specified detailed in the bidding document



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Publication of Evaluation Results and Contract Award Information

What will be published:

- ◆ Name of each bidder
- ◆ Bid prices as read out
- ◆ Evaluated bid prices
- ◆ Name of bidders whose bid was rejected and reasons of rejection
- ◆ Name of winning bidder and price offered
- ◆ Duration and summary scope of contract awarded

Where will be published:

- ◆ procurement.am official website of Ministry of Finance of RA
- ◆ mtad.am official website of Ministry of Territorial Administration and Infrastructure of RA
- ◆ armroad.am official website of Road Department